

lisle Development Group in early 2008.

■ **Ultimate career goal:**

Change the world

■ **My yardstick of success:**

Ensuring that I am using



thropic efforts

■ **Favorite Web site:**

www.gizmodo.com

■ **Hot topic in my field:** The impact of government cutbacks on affordable housing

## VALERIE HOLSTEIN

President and CEO, CableOrganizer.com

*Holstein says she loves taking her girls to the beach.*

■ **Age:** 35

■ **My company:**

Is a one-stop online shop for electrical supplies, cable management products, networking equipment and home theater components.

■ **Education:** B.A. in graphic and desktop design, cum laude, Art Institute of Fort Lauderdale, 1997

■ **Career track:** Web site editor, graphic designer and HTML programmer at Neptune, 1995; held a similar position at CyberAd/Gallapsy and Lobel. 1996-1998; MIS director's assistant and marketing coordinator at MHD; construction office manager at Transeastern Properties.

■ **Hometown:** Paris, France

■ **First job:** Landscaper

■ **The turning point or defining moment in my career:** Winning a 2006 Stevie Award for Best Overall Business (Non-Service Businesses, Up to 100 Employees).

■ **Ultimate career goal:** To see CableOrganizer.com become a \$100 million company, and to have left a legacy for my children.

■ **My yardstick of success:** How well we're doing in comparison to our competition.



■ **Biggest mentor:** My husband

■ **Best advice received:** Never say "no" to your customers.

■ **I attribute my success**

**to:** Persistence and, surprisingly, naïveté. Being naïve can actually be helpful, because it gets you to take the plunge.

■ **Fantasy job:** The one I have. This is the only job I want to do, day in and day out. It's what gets me up in the morning. I love to be at work because it doesn't feel like a job.

■ **Guilty pleasure:** Dark chocolate

■ **Favorite books:** The works of Charles Baudelaire

■ **One word that describes me:** French

■ **In a movie, I'd be played by:** Meryl Streep

■ **Pet peeve:** Ignorance

■ **I'd like to have lunch with:** Lee Iacocca – to pick his brain and hear firsthand some of the strategies he used to revamp Chrysler and Ford.

■ **Hot topic in my field:** Cable management

success.

■ **Best advice**

**received:** Be honest.

■ **Worst advice received:** Be

■ **Most important lesson learned:** my instincts.

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*Junco says this pen, given to him by his wife upon his law school graduation, has special meaning.*

■ **Age:** 36

■ **Education:** B.B.A., Loyola College, 1994; M.B.A., Cornell University, 1997; J.D., Cornell Law School, 1998

■ **Career track:** Hunton & Williams LLP summer associate/clerk, then associate; Bilzin Sumberg Baena Price & Axelrod partner

■ **First job:** Mailroom clerk

■ **Ultimate career goal:**

Being a pre-eminent corporate and technology transactional attorney with strong client relationships practicing as a valuable partner at a top law firm.

■ **My yardstick of success:** Expertise in my areas of practice, strong client relationships, being a good partner and balancing the foregoing with my commitment to my wife and family.

■ **Biggest mentor:** My father

■ **Best advice received:** Be a man of your word and stay true to your principles.

■ **Most important lesson learned:** Avoid complacency